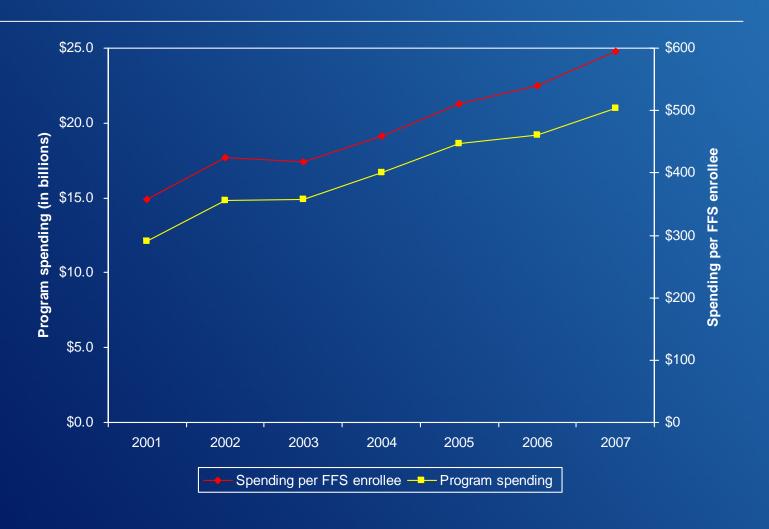


Updating payments for skilled nursing facilities

Carol Carter December 6, 2007

MECIPAC

Spending on SNFs continues to increase

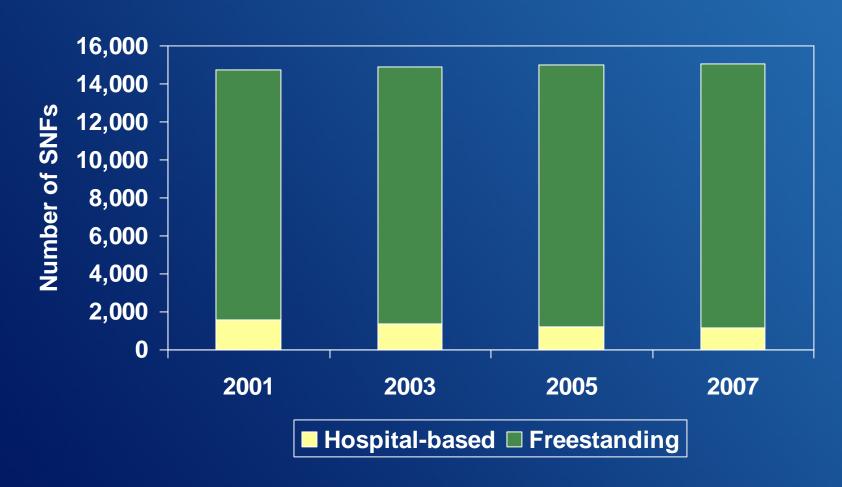




Beneficiary access remains good

- Most beneficiaries experience few access problems
- SNFs have increased their Medicare shares
- Delays in placement for some medically complex patients

Supply is stable, but fewer hospital-based units



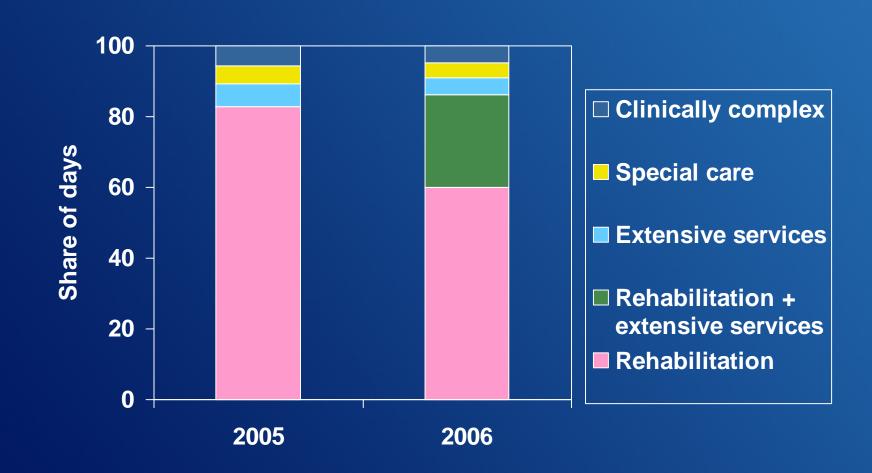


Volume per fee-for-service enrollee increased between 2005 and 2006

Measure	Change 2005-2006
Covered days per 1,000 enrollees	4.1%
Admissions per 1,000 enrollees	2.9%
Days per admission	1.9%

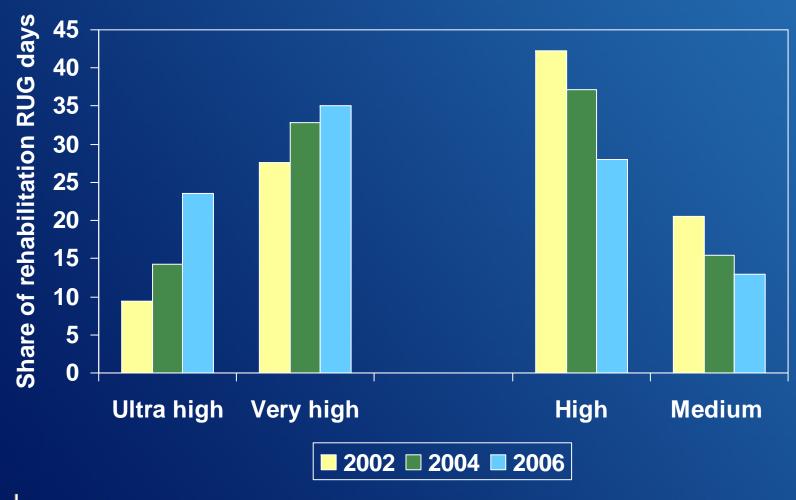


Patient mix continues to shift towards high-paying case mix groups



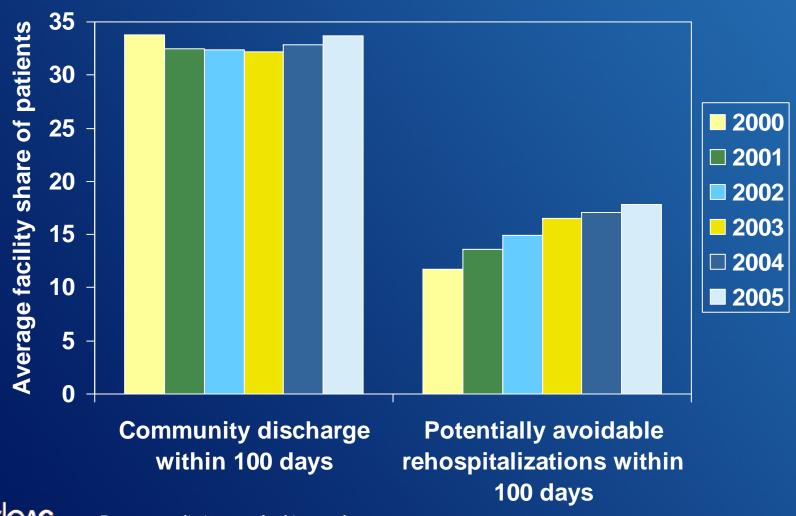


Within the rehabilitation RUGs, patient mix continues to shift to higher therapy groups





Mixed quality results for SNFs between 2000 and 2005





Access to capital has been good but will be tighter over coming year

- Medicare seen as a generous payer
- Access to capital was very good until late summer
- Capital expected to be available but more expensive with more restrictive terms
- Tighter capital reflect lending trends, not adequacy of Medicare payments

Improving the measures for SNF quality

- 5 publicly reported SNF measures on Nursing Home Compare website
 - Delirium: 14-day assessment is a departure from usual functioning
 - Pain: 14-day assessment with moderate daily pain or excruciating pain at any time
 - Pressure sores: 14 day- assessment showing new or worse sores
 - Flu vaccination rates, and
 - Pneumonia vaccination rates



Timing problems of MDS-based quality measures

- Systematic bias due to almost half of SNF patients are not included in measures
- Differences in measures can reflect when assessment conducted, not differences in patients
- Measures can reflect care during prior hospitalization

Other shortcomings of the MDS-based SNF quality measures

- Measures do not capture main goals of care for most SNF patients
- Definitions are problematic



Alternative measures: rates of community discharge and potentially avoidable rehospitalization

- Capture key goals of SNF care
- Include most SNF patients
- Do not reflect care in the prior hospital stay
- Data are readily available



Evaluation of alternative measures found:

- Robust risk adjustment method was possible
- Minimum number of stays for stable measures= 25 cases
- Measures that considered care within 100 days were preferred to those reflecting care within 30 days

SNF pay-for-performance

- Initial evaluation was that SNFs were not ready
- Evidence based, accepted measures with adequate risk adjustment not available
- Publicly reported measures were problematic

Readiness of rates of community discharge and potentially avoidable rehospitalization

- Measures are broad-based
- Robust risk adjustment possible
- Avoid measurement and definitional problems of MDS-based measures
- Widely accepted
- Familiar to providers
- Do not require new data

Features of SNF industry to consider in program design

- Medicare is a small share of most SNFs' revenues
- Relatively high margins may dampen provider interest
- However, because Medicare is a preferred payer, providers may pay close attention